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### **Trilogy announces new customer focused structure**

Trilogy is pleased to announce the creation of two new business divisions, Trilogy Network-Centric Communications and Trilogy Broadcast. The change will take effect on 1<sup>st</sup> March 2009 reflecting the company's commitment to delivering high quality products and services through a team of individuals who focus on the unique needs of a particular market sector.

By reorganizing the company around its core markets Trilogy is able to provide a more focused approach to each market sector with customers working with staff that both know and understand their customers' operations. This focus works its way through the entire organization encompassing product development, manufacturing, sales and support.

Trilogy's Network-Centric Communications division will focus on our Mercury and Mercury ES audio communications systems for customers who need to conduct communications over IP networks - most commonly in the defense, emergency management and commercial/industrial markets. Driving the team forward is Mark Wren, General Manager, who has been instrumental in establishing Trilogy as a leading provider of network-centric voice communications technologies for large-scale global defense programs.



Pictured left to right,  
Mark Wren, Mike Knight and Barry Spencer

Our Broadcast division will continue to focus solely on the Broadcast sector where we have been supplying intercom, sync pulse generators and signal monitoring systems to over seventy countries for many years. Our experienced Broadcast sales team, led by General Manager, Barry Spencer will continue to drive the development of new solutions to meet the evolving needs of this market.

Commenting on the changes Mike Knight, Trilogy's Chief Executive Officer said "Given that our revenue has doubled over recent years these changes can serve only to strengthen the company, its ability to go on providing world class products and class leading service".

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