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“Trilogy Communications Ltd shows significant growth for a fourth consecutive year”

Trilogy Communications announced full year figures showing positive and sustainable growth in spite of the difficult worldwide economic climate. Its range of high quality real-time communication systems are sold primarily into the defence and broadcasting sectors where growth has seen ongoing contracts with a range of high profile clients including Raytheon and the BBC.

Trilogy reported strong growth in its year end figures to February 2009, with revenues increasing by 17% to £6.5m. This continues Trilogy’s strong performance, with a compound annual growth rate of 20% over the last four years.

Trilogy supplies companies in over 70 countries around the globe across a range of industry sectors. Continued growth in the USA, Europe and the Middle East, is matched by further promising expansion into the Asia Pacific region, with sales across the entire product range, being made in China and India. Recognising the ongoing growth of its international business Trilogy was granted the 2009 Queen’s Award for Enterprise: International Trade.

Commenting on the latest figures Mike Knight, Trilogy CEO, said “Our continued growth in these difficult conditions is an excellent endorsement of the business and I hope that we can continue to build on this over the coming twelve months.”

Trilogy has continued to fortify its position in the defence sector, selling its Mercury system into nine of the top ten prime contractors. Trilogy also expanded its footprint in homeland security and industrial sectors, with sales into British Energy and significant interest from India following the recent Mumbai terrorist attacks.

In the Broadcast sector, Trilogy’s traditional market where clients include the BBC, ITV, ARD and CBS, Trilogy saw continued strong sales of its range of intercom, sync/test generators and signal monitoring products.

The Mercury IP Audio Communications system, a core element of the business, has been and continues to be a major contributor to growth. This system provides unparalleled interoperability and scalability, allowing real-time intercom communications on a one-to-one, group or conference basis. This enables users of all types of voice communication devices including UHF and VHF radio, conventional, cell and satellite phones and legacy intercom systems to speak freely over an internet protocol interface regardless of the voice communication device being used.

Trilogy Communications

Trilogy is a world class supplier of Audio Communications and infrastructure equipment to Broadcast, Defence, Emergency Management, and Commercial and Industrial sectors.

Trilogy is a name synonymous with innovative design, ease of operation and reliability. The company’s products and systems are used in more than seventy countries around the world.

www.trilogycomms.com

Foresight Group

The main institutional investor in Trilogy is Foresight Group, a UK venture capital partnership with a twenty year track record in investing in businesses driven by technology.

www.foresightgroup.eu

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